# Choice

THE ESSENTIAL MAGAZINE FOR THE OVER 50'S











**MEDIA INFORMATION 2020** 

## Choice

#### THE ESSENTIAL MAGAZINE FOR THE OVER 50'S

or over 40 years, *Choice Magazine* has been providing a wealth of independent information, practical advice and exciting ideas for people over 50.

It's a modern, glossy magazine but, just like our readers, as well as an up-to-theminute outlook, we have retained our values and common sense!

## Established, independent and trusted....

Every issue is 132-pages, each a glossy magazine packed with practical, essential information and inspiring photography. The heart of each issue is the 16-page Your Money and Your Rights section that helps readers make the most of their money, property and assets. Readers can even send written questions to our panel of independent experts and have access to a 24-hour, free legal helpline service. Other regular features include: health, travel, motoring, fitness, DIY, hobbies, food and drink.

We are independent and not beholden to any parent company or vested interest, so our advice and stance can be trusted by readers – many of Britain's top companies buy our Retirement Planning Files for their retiring staff.

Choice also aims to help readers defend other assets like their health, family, relationships, time and talents. We then provide practical and inspiring ideas to use and enjoy those assets.

Our motto is *Get the most* out of life and that's just what readers and advertisers get from *Choice*.



Independence isn't the only factor that sets us apart from other magazines in the market.

- 95% of our sales are subscriptions mailed every month to individual addresses.
- Our readers are committed to Choice every copy is paid for and not at token prices, most pay around £25 a year.
- Our readers are both men and women, just over 60% are female.
- An impressive list of blue chip companies and public sector organisations buy Choice subscriptions for employees as part of their retirement planning. Nearly 50% of those go on after their initial company subscription to buy the magazine in their own right.
- The company subs are a perfectly targeted source of refreshing our database. New readers are constantly added throughout the year through this and other targeted direct marketing.









## Choice Active, Affluent and Dynamic Readers

Choice readers are firmly in the group of the 50 plus population that have high disposable income.

Choice therefore delivers an extremely well targeted and highly valuable audience who are committed to getting the most out of life. More than 80% fall within the ABC1 groups.

#### But much more than that.

- They spend a lot of time making the most of their assets (40.8% say the Money and Rights section is the top reason for buying *Choice*). This means they are high users of financial services, they look after their property well (93% are homeowners) and are willing to shop around for a good deal.
- They keep their middle-age going strong by staying active, keeping up with modern lifestyles and travelling the world. A *Choice* reader on average takes five holidays a year (two main and three short breaks). They love taking cruises and visiting newer exotic destinations like China and South America as well as the old favourites at home and in Europe.
- To enable them to keep up the pace they watch what they eat, take supplements and try to keep fit. They use anti-ageing cosmetics and like to dress fashionably.
- But there's a more serious side to their leisure time. More than 35% do voluntary work. 70% express an interest in supporting charities.
- Although 74% have no dependent children, just under half have living parents, hence their interest in property and products aimed at an older group.



#### REACHING YOUR TARGET AUDIENCE

#### **READER FACTS**

84% are ABC1

60% are female

80% are married or living together

48% are aged between 60 and 70

29% are under 60, 23% over 70

30% have a pension or income of more than £30k

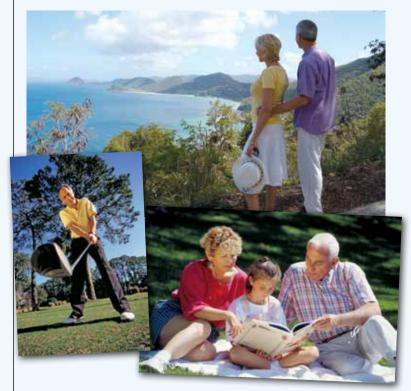
93% own their home

83% have children

74% of their children are not dependent

83% of those with children have grandchildren

46% have living parents



The 50+ market continues to be the most affluent and growing sector in the UK

- 17m+ are over 50 today, rising to 20m+ by 2020
- They have a combined annual spending power of £260 billion in the UK
- They enjoy financial freedom with small or zero mortgages and own 80% of all private wealth
- Many will continue to benefit from the fast disappearing final salary pension schemes
- They are the fastest growing segment of internet users
- They are highly responsive to advertising and prepared to buy, test and switch to new products

Sources TGI and Government Actuary

### **Choice** ADVERTISING RATES

#### **DISPLAY**

Display Page £2495

Outside Back Cover £3495

Inside Front Cover £2950

Inside Back Cover £2750

Double Page Spread £4295

Half Page £1495

Quarter Page £795

Advertorial Page Price on request

Inserts Price on request

Sponsorship/branding positions available on request

#### **CLASSIFIED**

Single column cm £30.00 per cm

Lineage £1.50 per word, minimum 20 words

Series discount available on application

ADRIAN MAJOR Advertising Director - 01453 836257 -

Email adrian@majormediasales.com

ANGELA COE Copy Production - 01733 362700 - Email choice@atgraphicsuk.com

#### **MECHANICAL DATA**

SPACE	SIZE	BLEED AREA	TRIM
Double Page	250mm x 392mm	281mm x 426mm	275mm x 420mm
Full Page	250mm x 186mm	281mm x 213mm	275mm x 210mm
Half Page Portrait	250mm x 90mm		
Half Page Landscape	122mm x 186mm		
Quarter Page	122mm x 90mm		

COPY DEADLINE	INSERT DEADLINE
10 JAN	15 JAN
07 FEB	12 FEB
06 MAR	11 MAR
01 APR	06 APR
O7 MAY	12 MAY
05 JUNE	10 JUNE
10 JULY	15 JULY
07 AUG	12 AUG
04 SEP	09 SEP
09 OCT	14 OCT
06 NOV	11 NOV
27 NOV	2 DEC
	10 JAN 07 FEB 06 MAR 01 APR 07 MAY 05 JUNE 10 JULY 07 AUG 04 SEP 09 OCT 06 NOV

Specific copy dates and full copy instructions will be issued with order confirmation.

#### **ADVERTISING SALES**

Major Media Sales, 2nd Floor, 52 George Street, Nailsworth, Glos, GL6 OAG **Tel** 01453 836257 • **Email** adrian@majormediasales.com

### REGULAR ADVERTISERS IN CHOICE INCLUDE:



- Guaranteed positions subject to negotiation and availability
- Agency commission given at 10%
- Loose and bound inserts accepted subject to approval: Inserts optioned for 5 working days only.
- Advertisement cancellations must be given in writing no later than 10 weeks prior to publication date.
- Should a series of advertisements be cancelled before completion, a surcharge will be made in accordance to the discount given.